



Seedlings: Smart Investment or Just Another Expense?

 $Whether they \ realize \ it \ or \ not, nearly \ all \ forest \ landowners \ view \ their \ seedling \ purchase \ in \ one$ of two ways:

- As an Investment.
 As an Expense.

Those who view their purchase as an investment are typically focused on long-term returns. They take time to plan and execute proper site preparation, consider fertilization if necessary, and invest in advanced genetics that are purpose-driven for local timber markets. The benefits of advanced genetics, such as ArborGen MCP $^{\otimes}$ seedlings, are well-documented: they offer up to 30-60% more volume at harvest compared to open-pollinated seedlings. They also yield better $log\ quality, enhancing\ the\ probability\ of\ receiving\ higher\ stumpage\ values\ at\ final\ harvest\ than$ OP stock.



It's no coincidence that TIMOs (Timber Investment Management Organizations) and REITs (Real Estate Investment Trusts) plant a significant percentage of their acreage with MCP® or other enhanced genetics. It's no coincidence that TIMOs (Timber Investment Management Organizations) and REITs (Real Estate Investment Trusts) plant a significant percentage of their acreage with MCP® or other enhanced genetics. These organizations rely on rigorous data analyses to inform their planting decisions and are laser-focused on maximizing asset value for their clients.

The good news? Private landowners have access to the same elite genetic technology as the large-scale $\,$ investors. This means anyone, whether managing 40 acres or 4,000, can make informed planting decisions that improve outcomes at harvest.

 $Conversely, expense-focused\ reforestation\ normally\ prioritizes\ the\ short-term, emphasizing$ $first-year\ survival\ over\ long-term\ value.\ As\ of\ late,\ these\ practitioners\ have\ gravitated\ toward$ open-pollinated containerized seedlings (which can be a great option for certain scenarios) without consideration of long-term genetic impacts. If your overarching goal is for survival alone on certain tracts, however, this approach may make the most sense.

 $landowner's\ goals\ and\ their\ vision\ for\ the\ property.\ The\ key\ is\ being\ fully\ aware\ of\ the\ potential$ outcomes and aligning your reforestation strategy accordingly.

 $Consult\ with\ your\ Arbor Gen\ Reforestation\ Advisor\ to\ determine\ which\ option\ is\ best\ suited\ to$ $your\ objectives.\ Whether\ you're\ looking\ for\ future\ income, environmental\ benefits, or\ personal$ satisfaction, your seedlings are the foundation of your forest's success.

ArborGen - The Investor's Choice





together for an engaging day of education and on-the-ground insight. The day began with an overview of ArborGen's North American asiness, including the importance of maintaining proprietary genetic programs. A live QSA session followed, where topics ranged om tank mix carryover and mechanical site prep to fertilization strategies and the container vs. bareroot debate. Two field stops capped off the day. These hands-on comparisons reinforced the power of genetics and thoughtful planning in forestry.







MCP® Elite at 10 years



MCP® at 1 year

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